

Ukraine goes for higher dairy standards



Expansion of the pharmacy chain in Kiev



Office in the center of Kiev (Pechersk) for sale

Investment Digest | Ukraine November 2017

CryptoFlowers is a beautiful and reliable investment

Auto centre Volkswagen for sale

INVESTMENT NEWS IN UKRAINE

PRIVATE EQUITY / M&A

- EBRD to provide USD 25mln loan for infrastructural projects of sugar major Astarta >>>
- Singapore and US investors to invest USD 300mln in Odessa region >>>
- Auchan Retail Ukraine sells its 20% stake in Furshet supermarket network >>>
- Glencore purchases Mykolaiv Alumina Refinery and other Ukrainian assets of Oleg Deripaska >>>
- Kernel to place corporate Eurobonds for its oil crushing plant worth USD 130mln >>>
- Kernel to receive USD 200mln syndicated loan >>>
- South Korean Posco Daewoo reveals interest to invest in grains terminal at Black Sea in Ukraine >>>
- EBRD may provide USD 125mln loan for Olam's projects including Ukraine >>>
- Turkish Beta to become major shareholder in plastic window manufacturer Miraplast >>>
- Cargill sells its two elevators in Ukraine >>>
- Agricultural Gals Agro to invest EUR 17mln in construction of biogas plants >>>
- EBRD helps Ukraine's Astarta expand its grain and sugar business >>>
- EBRD provides a loan for US\$ 20 million to Ukrainian grain operator GNT >>>
- Retail ATB purchases logistics complex in Lviv >>>
- MHP to attract EUR 25mln loan from EBRD for biogas plant >>>
- Russian Severstal sells its metallurgical Dneprometiz in Ukraine >>>
- Domestic confectionary Konti to purchase Russian confectionary Krasnaia Zoria >>>
- Telecommunications Vega to invest USD 4mln into modernization >>>
- EBRD supports expansion of Ukrainian retailer Novus >>>
- Focus Estate Fund acquired Most Retail Park >>>
- Interpipe to set up JV with a leading French pipe company Vallourec >>>
- Cygnet invests USD 2.7 in sugar plant >>>
- Austrian investor helps launching cheese factory in Ukraine >>>

VENTURE CAPITAL AND STARTUPS

- Gitlab attracts USD 20mln venture capital in its Series C round >>>
- Chernovetskiy Investment Fund sells its US CartFresh >>>
- TeamFusion b2b-platform attracts investments from domestic AVentures Capital >>>
- Estonian TransferWise attracts USD 280mln in series E investment round >>>
- Allset raises USD 5mln in Series A funding >>>
- Petcube attracts additional USD 10mln of investment >>>
- European Commission invests in domestic startup of smart energy generating solar panel window blinds >>>
- Radar Tech and MHP launch accelerator for agrarian innovations >>>
- Ukraine's video games market reaches USD 142mln in 2016 >>>
- Ukrainian startup Go To-U gets USD 95K at ClimateLaunchpad competition >>>
- Ukrainian smart backpack HURU collects USD 52K at Kickstarter >>>
- Ukrainian electric bike Delfast attracts USD 166K at Kickstarter >>>

MACROECONOMIC AND GOVERNMENT INVESTMENTS

- European Investment Bank to provide EUR 400mln for Ukraine >>>
- Parliament to vote on issue of cryptocurrencies in Ukraine >>>
- Government to allocate UAH 50mln for support of startups in 2018 >>>



INVESTMENT INTERVIEW



Nathalie Alquier | Danone Ukraine

Ukraine goes for higher dairy standardsNew General Manager at Danone Ukraine wants higher dairy standards for Ukraine milk production



Gary Baker | CFA Institute



Any asset can raise investment if there is a trust to a system Will robo-advisors take over investment profession and how attractive are Ukrainian assets?

INVESTMENT PROJECT



CryptoFlowers is a beautiful and reliable investment

Region: Ukraine, Kiev Sector: floristic business

Required investment: starting from \$30 000

Raising capital in the project for the production and sale of a unique floral product with the use of crypto currency

Today it is a successful Ukrainian project, in the process of issuing Florets ICO, an international franchising business based on blockchain.

The company has more than 4 years of successful experience in 24-hour customer service in the field of floristry. In Ukraine, the company has a registered trademark, a production patent, an operating online store, more than 5,000 regular customers, and an expanded partner network.

- We offer 5 variants of arrangements of colors in a box in different colors, but in a uniform price. Collections are changed once a season (4 times a year)
- We do not take the time to collect the box. All our five options are always stored in the refrigerator. Delivery is carried out in 90 minutes!
- The vase is no longer needed. The basis of boxing is a sponge holding moisture and nourishing flowers. Boxing does not need additional packaging.
- The product retains its freshness for 10 days from the date of purchase.
- Flowers in the boxes are reliably protected from mechanical damage and temperature changes.

The company offers 4 development scenarios and raise capital from \$30K to \$500K



INVESTMENT PROJECT



Expansion of the pharmacy chain in Kiev

Region: Ukraine, Kiev Sector: Pharmacy

Required investment: starting from \$20 000

Raising capital for working capital financing and expansion of drugstore chain in Kiev

Current business status:

- Business exists 2 years
- 2 pharmacies for 120 sq.m.
- Call center (3 people)
- Current capital investments: 2.5 million UAH, of which: 1.6 million UAH fixed assets; 0,9 million UAH

Products and services: more than 20,000 items, include OTC group medicines, hospital referral (not available in many pharmacies), cosmetics, dietary supplements); only certified products, at affordable prices with a wide range, individual consultations, competent selection of medicines an innovative approach in the provision of services.

Required amount of investments: starting from \$200 000

Offer to the investor:

- Loans 25-30% per annum (in UAH)
- Security assets: company, car, personal guarantee

Target area of investments:

- Financing of working capital
- Launch of 3 large pharmacies (all equipment is available)

There are plans to open additional 5 pharmacies. To implement this plan, an investment of UAH 18 million (700 000 USD) is required, with a four-year capital pay-back period.



REAL ESTATE FOR SALE



Land plot for development in the center of Truskavets

Region: Western Ukraine, Zakarpattya Region, Truskavets **Sector:** Land for development

Price: \$1,2 mln

Land plot for the construction of a hotel / health center with an area of 25 sq.m in the center of the resort town of Truskavets (Western Ukraine)

Location: Truskavets, the central street of the city (unique location)

The area of the land plot: 0,257 hectares Land use rights: in private ownership

Purpose of the land: for the construction and maintenance of

sanatoriums and health institutions

Support at the local level for site development issues



REAL ESTATE FOR SALE



Office in the center of Kiev (Pechersk) for sale

Region: Ukraine, Kiev Sector: Office real estate

Price: \$1 550 000

Location: Kiev, Pechersk district (Pechersk), Staronavodnickaya street

The total area of the office is 622.4 m2 (non-residential)

Number of storeys: 1/2 floor (18 floors)

Separate entrance Layout: cab system

With renovation, furniture, air-conditioning system, etc.

Transport accessibility: 5 minutes walk to the metro station "Pecherskaya»

Price: \$ 2,500 per sq. m. (no comission fee)



BUSINESS FOR SALE



Auto centre Volkswagen Region: Ukraine, Dnipro Sector: Auto business Price: \$3,700,000

The Volkswagen auto centre for sale (operating business + property complex)

The company is the official dealer of Volkswagen in the Dnipro region. The main activity of the company is the sale of new VW cars and commercial vehicles and their further service, the sale of original spare parts and accessories, as well as body repair.

The company is a full-cycle concept car center consisting of a show room in which the entire VW range is represented, the department for the reception of service orders, the spare parts department, the auxiliary equipment and body repair department, the spare parts warehouse, the maintenance station, the body shop and the site washing.

Auto repair complex is equipped with modern equipment and allows to serve 12 cars at the same time with different types of work: technical and warranty maintenance, installation of additional equipment, body repair of any complexity.

Autocentre started its operations in 2002 as an official dealer of Volkswagen in the Dnipro region. At the moment the company controls 47% of sales of all Volkswagen cars in the Dnipro.



