

What are the main problems for Swiss investors in Ukraine?

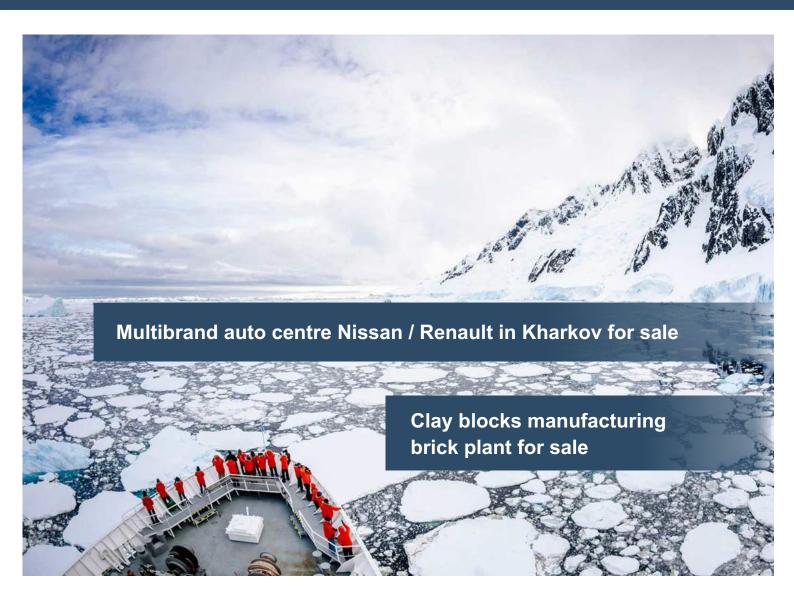


We invest in Ukraine: McDonald's (US)



Agriculture company 4,000 ha for sale

# INVENTURE Investment Digest | Ukraine January 2018



#### **INVESTMENT NEWS - UKRAINE**

#### **PRIVATE EQUITY / M&A**

- EBRD provides US\$ 350 million syndicated loan to Ukraine's largest steel mill >>>
- EBRD in €25 million loan for biogas plant at Ukraine's MHP >>>
- SigmaBleyzer Ukraine to establish USD 100mln fund for gas extracting industry >>>
- Sunflower oil producer ViOil attracts USD 80mln syndicated loan from European banks >>>
- Metinvest attracts GBP 15mln from The Bank of London and The Middle East (BLME) >>>
- Lithuanian Norteda to invest USD 10 million in Ukrainian agribusiness >>>
- Dragon Capital buys logistics complex in Bucha near Kyiv >>>
- Latvian Villa Florac acquires 10% stake in Pivdennyi Bank >>>
- LNZ invests USD 15mln into construction of Summy elevator complex >>>
- Domestic PrivatBank to sell 46.5% stake in Latvian AS PrivatBank >>>
- EUS Atmosphere Entertainment purchases controlling stake in Espresso TV >>>
- Two rival job search websites exchange equity >>>
- Premier Hotels and Resorts to open apartment hotel at Bukovel resort in Carpathians >>>
- Sparkling winery Novy Svet is sold for USD 25.6mln in Crimea >>>
- Sberbank of Russia closes deal on sales of its VS Bank in Ukraine >>>
- Lithuanian solar panels Global BOD Group mulls establishing production in Ukraine >>>
- Pharmaceutical Interkhim invests EUR 9mln in API production >>>
- Zbarazh vodka distillery absorbs UAH 350mln (USD 13mln) of investment in resuming works >>>
- Domestic pig producer erects livestock complex for 30 000 pig heads >>>
- Dragon Capital, Goldman Sachs, OPIC and George Soros to attract USD 300mln into Ukraine >>>
- Investors from Denmark to invest in organic farming in Ukraine >>>

#### **VENTURE CAPITAL AND STARTUPS**

- Private Investors IClub Ukraine starts its professed functioning >>>
- Domestic VC Digital Future sells its share in YouAppi startup to Chinese investor >>>
- AVentures Capital invests \$500,000 in Bookimed >>>
- Ukrainian fintech bNesis attracts EUR 400 000 >>>
- Concepter starts accelerator program worth USD 100 000 >>>
- Ukrainian startup for trading loan applications Creditor.ai attracts USD 130K from Starta accelerator >>>
- Online tutoring platform Preply attracts equity financing for USD 4mln >>>
- Ukrainian MacPaw invests into Paddle software startup >>>
- 1 000 000 USD is already gathered: DataTrading becomes a new story of success >>>

#### MACROECONOMIC AND GOVERNMENT INVESTMENTS

- Ukraine and China implementing joint investment projects for \$7 bln >>>
- Ukraine to attract USD 500mln loan from Chinese CCEC >>>
- Ukrainian Equities Index shows 80% growth last year Bloomberg >>>
- EBRD decides to give EUR 150mln loan to Ukrzaliznytsia >>>
- USAID to allocate USD 90mln for energy sector in Ukraine >>>
- EBRD to invest € 160 mln in expansion of Kharkiv metro >>>
- EU to channel EUR 50mln facility for Oschadbank's SME program >>>



#### WE INVEST IN UKRAINE



**Guillaume Scheurer** Embassy of Switzerland in Ukraine What are the main problems for Swiss investors in Ukraine? Swiss Ambassador to Ukraine Guillaume Scheurer assessed the implementation of main reforms in Ukraine and highlighted the problems for Swiss investors in Ukraine



We invest in Ukraine: McDonald's (US) Grzegorz Chmielarski , CEO at McDonald's Ukraine:

"McDonald's will continue to invest in Ukraine, in priority: Kiev, Odessa and Lviv"



#### **BUSINESS FOR SALE**



## Clay blocks manufacturing brick plant

**Region:** Ukraine, Kiev region **Sector:** Construction materials

Price: 9,500,000

Kuzminetsky brick plant is a modern manufacturing facility for production of ceramic blocks.

Total area of the buildings is about 16,000 square meters, which are located on a land plot of 3 hectares, owned by the seller. Location of the plant is highly advantageous from the perspective of proximity to the transport infrastructure (railway, roads, river port); the distance to Kyiv is about 80 kilometers.

The manufacturing facility produces large ceramic porous blocks which are used as a modern high-tech construction material. The plant is equipted with modern machinery from the leading world manufacturers: JBS (England), OMS (Italy), Verdes (Spain), Fanuc (Japan), CONTAR Plus, PKI Teplotechn (Czech Republic), Siemens (Germany) and Caterpiller (USA), which assures the newest technologies of brick manufacturing.

Production facilities of the preparatory shop make it possible to ensure simultaneous operation of two lines of the factory, that is, to produce up to 120 million ceramic blocks per year.

The products can be used both in high-rise and low-rise construction. Raw material base and availability of clay reserves can provide a strategic perspective of production for 45-50 years.



#### **BUSINESS FOR SALE**



Agricultural company Region: Ukraine, Kiev region

Sector: Agriculture Price: 8,000,000

Land bank: 4,000 hectares Bonitet: 70+ (black earth)

Land lease agreements: till 2025-2027 450 hectares in private ownership

The cost of land lease: 8-12 thousand UAH for the share (share - 2,7 - 3,2 hectares).

Land massive is located on the territory of 3 village councils, each village council - a separate legal entity.

Last year, all tax inspections were conducted for all 3 legal entities. In each village there is a property complex, in one of the villages is the main base.

The distance between the most remote villages is 35 km.

Warehouses and grain storage of about 10,000 tons, tractor brigades, repair shops and other buildings.

There is no animal business.

Valuation: \$5,400,000 (and lease) + \$600,000 (real estate) + work in progress (550 hectares of winter crops, fertilizers for the whole season and fuel reserves of 70 tons) + \$2,000,000 (agricultural machinery: a full set of foreign agricultural machinery (3 tractors John Deere, sprayer case - 36 m., HORSH seeding complexes, CASE ecolabel, plows, fertilizer spreaders), all under warranty. Harvesters are hired to harvest).



#### **BUSINESS FOR SALE**



Multibrand auto centre Nissan / Renault in Kharkov

Region: Ukraine, Kharkov, Sector: Auto business
Price: \$3,600,000

The multibrand auto centre Nissan / Renault (operating business + property complex) for sale

Autocentre Renault-Nissan is located on one of the central avenues of Kharkov, has an advantageous location and high traffic. In the multi-brand showroom, customers can familiarize themselves with the full model range of NISSAN and Renault / Dacia.

Autocentre has the status of an official dealer of NISSAN and Renault in Kharkov and Kharkiv region.

The enterprise is the auto center of a full cycle: the clients can make a test drive on the model, buy not only a car, but also get financial services (insurance, credit), put on the account at the Police, install additional accessories and equipment. Trade-In service is available. The customer will be able to make maintenance, purchase original spare parts, and perform the necessary body repair of any complexity. The maintenance station is equipped with 12 posts for repair and maintenance of vehicles, 3 posts for the installation of additional equipment. The autocomplex consists of 8 posts for straightening, body painting and other types of work.

The multibrand auto center controls 35% of sales of all Nissan in Kharkov and 48% of sales of Renault.



#### **BUSINESS FOR SALE**



Auto centre Volkswagen Region: Ukraine, Dnipro Sector: Auto business Price: \$3,700,000 The Volkswagen auto centre for sale (operating business + property complex)

The company is the official dealer of Volkswagen in the Dnipro region. The main activity of the company is the sale of new VW cars and commercial vehicles and their further service, the sale of original spare parts and accessories, as well as body repair.

The company is a full-cycle concept car center consisting of a show room in which the entire VW range is represented, the department for the reception of service orders, the spare parts department, the auxiliary equipment and body repair department, the spare parts warehouse, the maintenance station, the body shop and the site washing.

Auto repair complex is equipped with modern equipment and allows to serve 12 cars at the same time with different types of work: technical and warranty maintenance, installation of additional equipment, body repair of any complexity.

Autocentre started its operations in 2002 as an official dealer of Volkswagen in the Dnipro region. At the moment the company controls 47% of sales of all Volkswagen cars in the Dnipro.



